

DualCon Simplifies Managed Services with Trend Micro™ Worry-Free™ Business Security Hosted and Gives Customers Safer, Smarter, Simpler Security

DualCon offers a full range of technology solutions and IT services for more than 50 small and medium business customers, and helps each of its clients develop an infrastructure that complements the business goals. To protect companies' resources and information assets, DualCon exclusively recommends Trend Micro security solutions.

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— Rodolfo Wittman,
IT Director
DualCon

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KEY BENEFITS

- **Worry-Free security.** Viruses, malware, and other web threats, are blocked before they can reach the business.
- **Hosted security service.** Trend Micro hosts and manages the server and console, to minimize customer resources.
- **Zero administration.** Consumes fewer resources; eliminates need for a server; no managing security updates.
- **Safer mobile workforces.** Security for roaming notebooks.

ESSENTIAL PROTECTION FOR TODAY'S SMALL AND MEDIUM BUSINESSES

DualCon specializes in managed services and its experienced professionals aim to enable business customers to meet their goals and stay focused on their core competencies. An early adopter of security solutions, DualCon began working with and exclusively recommending Trend Micro in 2001.



“To date, we have sold more than 1000 Trend Micro user licenses,” said Rodolfo Wittman, the IT director at DualCon. “We don’t support any customers without Trend Micro security protecting the servers and workstations. Our managed services business requires that we build in the best possible technology to simplify our daily operations while we satisfy the business requirements of fast-growing small and medium businesses.”

THE WAY OF THE FUTURE: HOSTED SERVICES

As soon as it was available, DualCon evaluated the new Trend Micro™ Worry-Free™ Business Security Hosted. The solution provides small businesses with safer, smarter, simpler security including protection from viruses, spyware, and web threats. Powered by the Trend Micro™ Smart Protection Network, Worry-Free Business Security Hosted also stops the latest malicious downloads and other web threats before they can reach the business and steal network and system bandwidth. Comprehensive reporting functions make it easy for DualCon to show customers exactly how much protection they are receiving.

“Trend Micro Worry-Free Business Security Hosted combines in-the-cloud threat monitoring and hosted server software to simplify the delivery of our managed services,” said Mr. Wittman. “We think that hosted is the way of the future and we really like the fact that Trend Micro hosts and manages the server and console. We still have a complete view of our customers’ security, and since we don’t have to spend time configuring server software or handling updates, we can be more proactive. By eliminating the on-site server component, deployments can be very fast and administration is zero.”

Trend Micro Worry-Free Remote Manager gives channel partners like DualCon a single hosted console for an integrated view of Worry-Free customer sites. Monitoring users from a centralized location allows partners to increase their operational efficiency and improve profitability. Support for Worry-Free Business Security Hosted clients is planned for Worry-Free Remote Manager in the first half of 2009.

SECURITY FOR TODAY’S MOBILE WORKFORCES

At a time when businesses have to be agile and workforces are on the move, Trend Micro Worry-Free Business Security Hosted helps DualCon not only protect desktop systems on the network, but notebooks as well when they are out of the office. The solution maximizes the scalability for fast-growing small customers and ensures that security is unobtrusive to the local network and client systems.

“Trend Micro Worry-Free Business Security keeps up with the exploding numbers and types of email and web threats,” said Mr. Wittman. “Security—especially from web threats—is necessary for anyone that uses the Internet today. We are confident that our business customers will be safer with the newest innovations from Trend Micro, no matter where they are doing business.”

CORPORATE PROFILE

DualCon

Novo Hamburgo, RS, Brazil

DualCon gives small and medium businesses the benefits of an expert IT staff. Technology solution designs and deployments and a full range of services can be contracted on a project or managed service basis. DualCon professionals offer skillsets that span Linux and Microsoft systems, Novell/Netware, and Cisco Systems networks, popular storage platforms, and Trend Micro security solutions.

- **Industry/Vertical** IT Services
- **Employees** 10
- www.dualcon.com.br

TREND MICRO PRODUCTS

- **Trend Micro Worry-Free Business Security Hosted**



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