

# Major International Shipping Company Chooses Trend Micro to Secure Its Network and Data against Web Threats

One of the world's leading shipping companies operating globally. To maintain open communications and keep operations running smoothly, one of the world's largest shipping companies relies on the constant availability of the corporate network. The escalating frequency of web-based threats such as malware and phishing led to an initiative to tighten the global company's defenses with a broad-spectrum gateway security solution.

.....

*“Trend Micro is the best in the gateway protection market. The overall protection combining messaging and web security and the ability of Trend Micro solutions to smoothly operate with other products make them superior to any other gateway solution.”*

— General Manager,  
Technical IT–Security  
Leading international  
shipping company

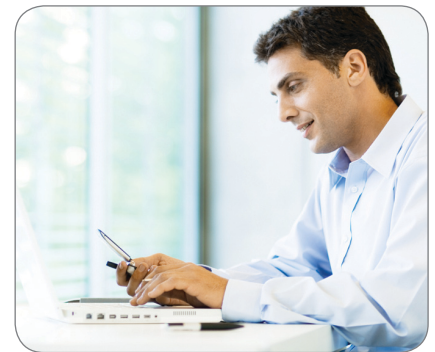
.....

## KEY BENEFITS

- **Network-edge defense for email and web threats.** Mixed-protocol threats including viruses, phishing, Trojans, spyware, bot code, and other malware are blocked with multi-layered technologies.
- **Helps ensure business continuity.** Blocking of viruses, spyware, and other Web threats helps avoid negative impacts on operations.
- **Easy integration with other security solutions.** The gateway solutions are transparent to the other devices and systems on the network.
- **Simple management.** Well-engineered software reduces day-to-day administration.

## GUARDING LARGE-SCALE OPERATIONS

With so many users and systems connected to the network, any outbreaks or security attacks could rapidly cripple operations for the shipping company. Security has therefore been a top priority for many years. The shipping company was one of the first large enterprises to recognize the unique combination of Trend Micro messaging and web security as extremely effective for comprehensive web threat protection. Messaging security stops email-transmitted malware designed to send data over the web. Web security blocks access to malicious sites, stops malware downloads over the web, and blocks phishing. Both messaging and web security are required to stop all components of the new generation of sophisticated web-based attacks. Innovative in-the-cloud Internet technology stops threats before they reach the gateway, burden resources, steal assets, and slow productivity.



“Our strategy has always been to identify and adopt best-in-class solutions and we continually review Gartner and other analysts' reports as well as carrying out our own evaluations,” explained the General Manager of Technical Security Services for the shipping company. “We looked for a solution to strengthen our network edge. Trend Micro is the best in the gateway protection market. We have worked with Trend Micro for more than ten years now, and my colleagues and I still agree. The overall protection combining messaging and web security and the ability of Trend Micro solutions to smoothly operate with other products make them superior to any other gateway solution.”

Trend Micro gateway messaging and web security give the company comprehensive web threat protection by providing a robust layer of defense at the entrance to its network:

- Trend Micro™ InterScan™ Messaging Security Suite combats email threats including spam, phishing and malware, and enables content filtering to prevent data leaks and support internal email use policies. This flexible software solution is an important component of web threat protection, stopping spam with links to dangerous websites and blocking malware delivered in email that uses the web to transmit data.
- Trend Micro™ InterScan™ Web Security prevents access to malicious websites, blocks the download of web-based spyware and viruses, and stops phishing attempts. URL filtering further controls access to websites based on policy and content. Any detected spyware activity automatically triggers agentless cleanup, freeing the IT team from time-consuming manual interventions.
- Trend Micro Control Manager™ provides a centralized management console for Trend Micro solutions and offers centralized reporting for a unified view of security across products.

### PUTTING EXTRA PROTECTION WHERE IT REALLY COUNTS

The shipping company has secured its network and data against web threats by deploying Trend Micro messaging and web security at each of the company's gateways—stopping web threats at the earliest entry point in the network. Even with other solutions placed in front of the Trend Micro solutions, InterScan web and messaging security catch thousands of viruses every month. “Spyware has also been on the increase, and the Trend Micro gateway web threat protection has really helped in this area. It gives us that extra protection we need to block threats that would otherwise attack our messaging systems or infiltrate our network through web browsing. Because of our continued success with Trend Micro gateway solutions, we are looking at some of the latest corporate security solutions being offered by Trend Micro. For example, we will be evaluating Trend Micro™ LeakProof™ Data Leak Prevention as well.”

### MEETING THE TOP PRIORITY FOR BUSINESS CONTINUITY

“In our industry, 90% of security's purpose is to ensure availability of critical resources,” said the General Manager. “For business continuity, we need to keep trucks rolling and ships moving and to do that we have to protect our infrastructure. With our security infrastructure and Trend Micro at the gateways, we feel very safe. Outbreak prevention is not something that we worry about; it is something we handle as routine. Even with so many systems connected to each other, it has been many years since our last outbreak. The right protection systems and the right processes are the reasons for this success.”

### AN EFFECTIVE WORKING RELATIONSHIP

The demanding requirements and complex infrastructure necessitate that the shipping company's IT and technology teams partner with an elite class of vendors that can help them stay ahead of any threats to business continuity. “The experience with the Trend Micro team has been very positive—they are very flexible and really good about understanding and meeting our business requirements,” said the General Manager. “It is also very important to us that Trend Micro is working closely with our other partners, such as Cisco. This level of cooperation and collaboration is necessary to ensure that future products address our unique needs.”

### TREND MICRO PRODUCTS

- **Trend Micro InterScan Web Security Suite**  
<http://us.trendmicro.com/us/products/enterprise/inter-scan-web-security-suite/index.html>
- **Trend Micro InterScan Messaging Security Suite**  
<http://us.trendmicro.com/us/products/enterprise/inter-scan-messaging-security-suite/index.html>
- **Trend Micro Control Manager**  
<http://us.trendmicro.com/us/products/enterprise/control-manager/>



©2008 by Trend Micro Incorporated. All rights reserved. Trend Micro, the Trend Micro t-ball logo, InterScan, LeakProof, and Trend Micro Control Manager are trademarks or registered trademarks of Trend Micro, Incorporated. All other product or company names may be trademarks or registered trademarks of their owners. Trend Micro Incorporated reserves the right to make changes to this document and to the products described herein without notice.  
SS05SHIPGWTP080424US

[www.trendmicro.com](http://www.trendmicro.com)